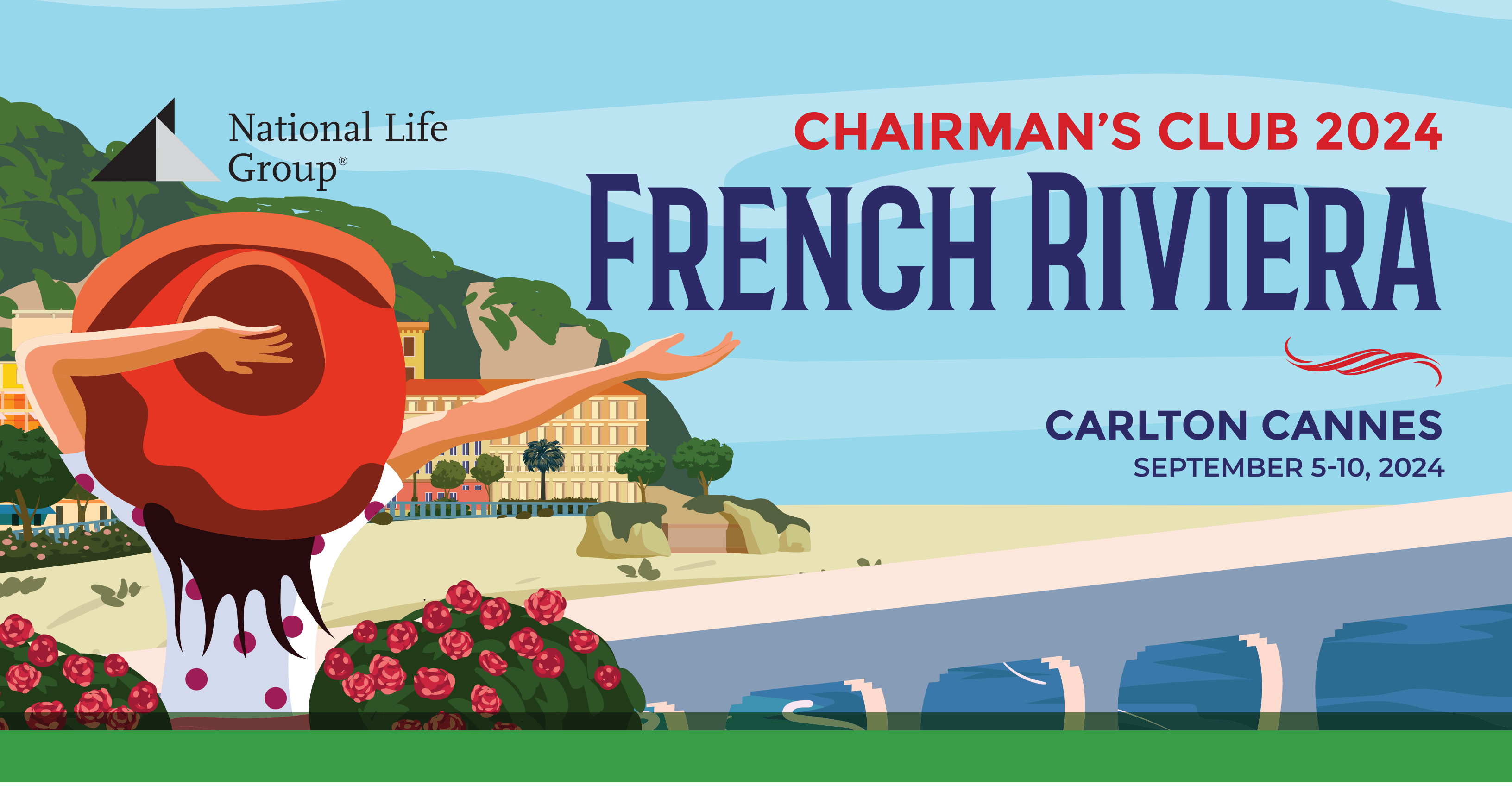


# French Riviera 2024
# Affiliated Qualifications

The qualification period runs from **July 1, 2023 – June 30, 2024**.

## Chairman's Club Credits Required

*These credits count toward Chairman's Club 2024.*

| | Producer | Producer New Hire 10/1/2023 or later |
|---|---|---|
| **Base Trip** | 550,000 | 440,000 |
| **Business Class Air** | 1,100,000 | 880,000 |
| **Minimum Proprietary Life Requirement:** | 40,000 | 40,000 |

**Crediting Rates[1]**

| Product Type | Credit Weighting |
|---|---|
| 1st Year Target UL, Term, Whole Life | 100% |
| 1st Year Excess Life Premium | 3% |
| 1st Year Annualized Annuity Flow Premium & PIP | 40% |
| Single Premium Annuity | 5% |
| All GDC Securities Products | 90% |

Paid case count requirement is 6 cases for the French Riviera.

1. Please refer to the incentives and career sales crediting rules for more complete information concerning the calculation of proprietary and club credits.

Annuity sales in excess of $2,000,000 of SPDA premium on a single life or $100,000 in first year annualized flow on a single life.

You must be a producer actively writing with National Life Group in order to be eligible to participate and in good standing in order to receive an invitation. All eligible agents must meet the conference requirements in order to attend, nonqualified agents cannot be considered a guest of a qualifying agent. NLGroup reserves the right to determine eligibility based on company records, and attendance is by invitation only. Credits may be adjusted if needed to comply with the Massachusetts Fiduciary Rule.



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