



National Life
Group®

2024 Affiliated SPDA Incentive Program

SINGLE PREMIUM DEFERRED ANNUITY
INCLUDING MULTI-YEAR GUARANTEED ANNUITY

Eligibility and Rules

- 1:** Organization must be meeting or exceeding year-to-date life commitment to be eligible for incentive compensation.
- 2:** Organization must have 2.5 million paid SPDA production, including MYGA.
- 3:** Organization must meet or exceed 85% year-over-year SPDA paid production to be eligible for incentive compensation.
- 4:** Any SPDA annuity premiums paid, above 85% year-over-year agency SPDA production and within the given quarter, are eligible for an additional **50 basis points** paid to the organization, **now including MYGA**.

At year-end, if an organization has met the below, we will complete look back calculations and pay out the above incentive calculations for the quarters that the GA was not eligible throughout the year.

1. Organization has met or exceeded their 2024 life commitment, and
2. Organization has achieved 10million in paid SPDA production for 2024, and
3. Organization has met or exceeded 85% year-over-year SPDA production for 2024

Products issued by

National Life Insurance Company® | Life Insurance Company of the Southwest®

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