







# Swing into Summer Q3 Baseball Incentive

 <p><b>What</b></p>	<p><b>Agents:</b> Life submitted and paid credits</p>	<p><b>Organizations:</b> Life WNAP (% achieved towards EGAA)</p>
 <p><b>Time Frame</b></p>	<p><b>Regular Season:</b> 7/1 – 9/29</p>	<p><b>Playoff Season:</b> 9/30 – 10/11</p>
 <p><b>Who</b></p>	<p>All Agents (FT, FTSR, NFT, Affiliated Brokerage Producers, and ECC Affiliated Agents).</p> <ul style="list-style-type: none"> <li>• Players will be split between Experienced “Veterans” and Inexperienced A-I “Rookie of the Year” <ul style="list-style-type: none"> <li>– Top 3 Rookies (IXPs) and Top 3 Veterans (EXPs) in each league (12 in all) will be recognized with their league's Division MVP awards</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>– Each League's Division MVP Rookies and Veterans will then go head to head against their rival division foe in the post-season for the much heralded Rookie of the Year (IXPs) and Most Valuable Player (EXPs)</li> <li>• Organizations split between American League and National League</li> </ul>
 <p><b>Recognition &amp; Rewards</b></p>	<p><b>Agents:</b> \$1,000 for each 2 IXP and 2 EXPs in cash* and a custom baseball bat (with a rack if they are a multi-year winner)</p>	<p><b>Organizations:</b> A full-size custom baseball bat (with a rack if they are a multi-year winner), and a Red, White and Blue cookout for the whole team sponsored by National Life</p>

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Incentive is limited to fixed, proprietary life production.

\* Counts as taxable income.